

How to double your door to door sales, in 1 month

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Jasmin Hajro



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Written by Jasmin Hajro

Translated by Jasmin Hajro

Edited by Jasmin Hajro

Cover design by

Jasmin Hajro

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Hello,

yes 4.99 or 9.99 euries you know that's
euros right?

If you immediately start to complain, , then you
shouldn't read any further....

Life is not perfect,

we humans are not perfect ...

and we make mistakes and errors ...

First the price?

You can buy the "Hobbit" Story for 4.99 or 9.99 You can
also buy the story about the clown IT for 4.99 or 9.99.

After reading those stories you have nothing

I don't mean they aren't good stories,

they are fantastic....

But then you just have nothing

And the intention is that you will be left with a lot

after reading my book.

Why ?

Tips, action steps, strategy, tactics,

that get you results ...

I think you want to double your income,

your sales, your profits and your bank balance ...

If the price was a barrier for you, then hopefully you have
passed over it,

otherwise you should not continue to read this
book ...

My company used to be a one-man business Hajro,

I was the owner,

I started it on September 1, 2015 ...

It sells greeting cards offline, door to door,

sets of 5 greeting cards.

On December 3, 2019, I founded Hajro BV,

at the notary,

on December 4 it was registered with the Chamber
of Commerce.

It's the same business, different legal form.

It sells greeting cards,

gift mugs,

in this case coffee mugs filled with candy,

books and the like....

The like... is my author merchandise,
printed T shirts with slogans from my books.

It only sells books that I have written ...

The subsidiary is Hajro Publishing,
so that I pay less tax on the earnings from my book sales ...

Maybe you should first read what's on my author's
website....

You can find it on

www.jasminhajro6.webnode.nl

There you can also download a bundle of mine for
free ...

my first 10 books translated into english ...

I will also summarize it for you here,

so we can move on ...

I have published my books with many self-publishing
companies such as Kobo.com,

Lulu.com,

Amazon.com at their KDP the Kindle Direct Publishing, at

Streetlib.com, draft2digital.com

and mijnmanagementboek.nl

I am an author and my own publisher ...

They offer self-publishing ...

So they only put your book for sale in their webshop.

You have to do the promotion and marketing and everything else yourself.

When people buy your book in their webshop, then they pay you your royalties properly .

That's 70% or less of the selling price ...

I also approached traditional publishers ...

One of their websites said the following:

Most books are written by ghostwriters ...

It says that literally

and that publisher also offers that service....

Well....

Most authors are experts at something ...

often at the subject of their book....

What does it tell you what it said.... ?

What does that tell you about most experts ?????

They haven't even written their own book, someone else did, so they have no expertise....

They are fake....

More actors than anything else....

I am ashamed to mention somewhere that I only

earn an average of E 500 per month ...

with my business ...

that's my monthly average this year

the year 2020 ...

And that I had only sold 500 books

of which paid and free titles....

But not anymore....

That's how it goes in reality ...

with a real company and a real author .

I have written,

and improved all my books myself

I made my own covers,

translated into English myself and self-published myself

because I am my own publisher, .

Nowadays my company Hajro BV is my publisher because that is tax technically more advantageous. Therefore, many

of those "authors" "

not available by email, mail or telephone....

I think they do it for the following 2 reasons ...

Oh by the way when they say I don't have time to write ...

Bullshit ...

So you work 16 hours a day and 7 days a week, so you only have time to sleep and work and don't have 1 hour off every Sunday to write ???

Who lives like that?

You see it's bullshit and lies ...

They do it because....

1. It's easier

2. It is better if an experienced writer or copywriter writes the book, then it is much more likely that the book will sell well and they can make money off it.

Makes it harder for us, doesn't it? Makes it

more difficult for you, as a reader

to choose the advice of real writers and real
entrepreneurs ...

And it makes it harder for me as a writer

to gain your trust,

to build a relationship of trust, so that you buy a book from

me and do what it says

and positively change your life or your business ...

Don't you think ?

Now I have to explain to you that I am real,

have real customers

and a real company ...

You can find Hajro International BV at www.kvk.nl

That tells you that it exists, is real and
pays taxes.

That's the Dutch Chamber of Commerce by the way. You
can find the rest of the information on our company website

at www.hajro.eu

You will soon notice that we do not have a physical
store or an online webshop.

We have a company website,

and we sell products to consumers,

through house to house sales, direct selling, aka door to
door sales

. Everything is aimed at direct sales. Because after 5
years, I only had 2 orders,

while I have sold thousands of sets of greeting cards
offline.

Why should I spend time on a web store or on a
blog....

Maybe you have already learned some things here....

Did you also write them down?

Are you a serious student?

Or what

So on my author website, my 2nd ...
my first I paid too late and it went offline,

so I made a second one,

what I told you about

the www.jasminhajro6.webnode.nl

Make a note of it in your notebook ...

I call myself a writer because

I have written flyers, folders, brochures

, websites and books.... I am also an author,

of course a true author of more than 45 booklets ...

Yeah wow,

I am productive....

I have many and high goals

and I want to be able to take care of my family ...

so I do more than average ...

If you have written or are going to write a book

if you need a website....

Save yourself 65 or 100 euros per year and create
one for Free at www.webnode.nl You also get such a
long website name....

But that's the only drawback for the rest it

works fine

it is easy to make

and most importantly

it is online 24/7, 365

24 hours a day, 7 days a week, 365 days a year

You can have a website for yourself,

as an author or entrepreneur or expert in something

and one for your business, for your company....

I mainly position myself against fake "experts" "

on my author site.

By the way, this will be a short book ...

Can you stand that?

Pay 9.99 for maybe 20 pages at most?

Can you handle it ?

I believe so...

Because you don't come to me for a fantastic hobbit story ...

but for practical tips, right?

Nothing to worry about ...

However ?

Or am I not that professional?

Oh my God....

Maybe a lot of professionals are fake too....

I will briefly introduce myself,
you can also read my biography on my author
website, what I suggested you do first.

I am Jasmin Hajro, born in Sarajevo,
Bosnia on July 6, 1985. We fled to the Netherlands
when I was 10 years old.

I did the last part of primary school and then mavo
and have a mavo diploma.

Which was of little use to me later when I was
looking for work.

I've had several jobs often manual labor work
through employment agencies.

The longest I have worked for Landal Greenparcs, 4.5
years, first as a dishwasher, then as a cook.

I Started my first company On 17 December 2012,

failed because I knew little about sales and marketing.

After that....Got an opportunity to sell greeting cards

on behalf of a foundation, received sales training....

when those people broke up I founded my own

foundation, the Giveth Life foundation.

Couldn't sell greeting cards full-time with that,

And I started my 2nd company, sole proprietorship

Hajro on September 1, 2015,

I kept selling greeting card sets,

years later my company is Hajro International BV and has

shares or stocks ..

I am the Dga or
director major shareholder
and just like 5 years ago I am responsible for
everything.

You can find it on www.hajro.eu

I worked about 6 to 7 days a week,
selling the house to house ... (door to door)
in the city of Doetinchem, Gaanderen, Wehl, Terborg,
Didam and surrounding places ...
After 1 year of working every week ...

Yes 1 year,
every week

plus writing 10 booklets

I got exhausted

and now I always rest on Sundays

and I also take Saturday and Wednesday off

if necessary ...

On average I gross that embarrassing E 500, - euros

per month ...

My BV pays much less tax than a sole proprietorship ...

Another thing for your notes ...

Invest 400 to 500 euros in a bv.

Similar to an LLC

Set it up at the notary,

you can go where i've been ...

026 Notarial office in Arnhem ...

In the long run, it will save you thousands of dollars
in tax.

Because there are so many fake "experts" "

I'm not as ashamed of my numbers as before ...

I am going through a normal development ...

As Brian Tracy says: "It takes 7 years to master a skill"

That's selling in my case

and then direct sales with the customer in front of me in person.

If you think: I can learn little from you because of your turnover.

Then you should go and read something else ...

But I hope you have learned that much of it

comes from fake experts and from professors and other theorists who have no experience in selling or doing business.

jan	feb	mar	apr	mei	jun	juli	aug	sept	okt	nov	dec	sales 2020												
33	32	22	17	18	21	19	16	18	14	42	27	31	29	32	32	24	26	26	25	13	9	16	set. aansluitende af. goudenbekers	
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127	63 1/2	70	77	92	143	140	124	107	73	53													pers./aankopen	
3	2	4	1	1	1	9	3	1	21	6	3	3	1	1	2							3	bestelling	
7	1	1			19	7	6	1	21	2	1												Lidmaatschap	
			196 kw aan bestellingen 260%			200 kw 310	175 kw 570%	3 kw 371														25,-		
10,50		2,5	1,18	0,50				2,10	5,24		0,142	0,145										0,50	Boeken	
								7,7	1,-	4,55												39,38		
			1000,-	1000,-	20.000,-	20.000,-	20.000,-	20.000,-	20.000,-	20.000,-	20.000,-	20.000,-	20.000,-	20.000,-	20.000,-	20.000,-	20.000,-	20.000,-	20.000,-	20.000,-	20.000,-	20.000,-	20.000,-	Divers

Those are my sales of my mugs, greeting cards and books

As you can see, I sell every week of the year and make sales every week of the year.

... I've also had some support from the government, because of corona ...

Real numbers ...

who would show something like that?

Good

I doubled my sales in 2017 2017 Jul 23

sales

2017 Aug 32.5 sales

2017 Sept 43.5 sales

2017 Oct 18 sales

2017 Nov 86

November was my best month ever ...

I doubled my sales in 2018

2018 Jul 12 sales

2018 Aug 52.5 sales

2018 Sept 103 sales

My best month ever in September 2018

I doubled my sales in 2019

2019 Sept 59.5 sales

2019 Oct 86 sales

2019 Nov 130 sales

New personal best in November 2019

I have doubled my sales in 2020

2020 Mar 70 sales

2020 apr 77 sales

2020 May 92 sales

2020 Jun 143 sales

New personal best in June this year

My average monthly turnover in 2019 was E 282.79

My average monthly turnover in 2020 is E 500, -

That's almost double ...

I mainly did that by focus on the core activities.

That is with me:

selling greeting cards, mugs and pens....

Home to home , door to door... Book sales

are mainly done online

Dan S. Kennedy says, "Every business is the same "

So what applies to my company applies also for
your company,

in terms of sales and marketing ...

As you have also read on my author website, my stuff is not for the lazy people... people who are only willing to do

1 thing

to do.... 1 step,

while 5 or 10 steps are needed.

If you are too, find something else to read, hoping that reading only will get you results....

The workbook also begins here, I learned this exercise from Brian Tracy and you are going to do it.

I.

Also order this book as a paperback at

www.Lulu.com

or www.Mijnmanagementboek.nl so that you can

immediately write your notes in it,

your ideas and you can always read it back, like every

month.

II

Think of 20 ways to boost your sales
to increase.

Answer the question 20 times:

How do I make more sales?

1. I double the time that I am selling face to face with prospective people.
2. I do implement this tactic so that more people buy.

Get the promotion : buy 1 get 1 for free.

3. I read one book at least every month books about selling, preferably every week.
4. I work 6 days a week, I also sell every Saturday

5

6

7

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22

You fill in the rest and WILL DO IT

Take every step

You want results, right?

Do the exercise and do every step.

III

Focus on selling, it is the most important thing in your work life as a salesperson And the most important thing in your work life as an entrepreneur or business owner. Hell yes.

1. Forget TV,
2. forget social media,
3. check your mail once a month
4. check your email once a week or once quickly per day
5. Read about selling every day
6. Listen daily to audiobooks and seminars and webinars about selling or doing business

(a lot you can find on [youtube.com](https://www.youtube.com))

Learn to create multiple incomes for yourself...

1. Write down stories on www.medium.com and sign up for their partner programme, so you get paid as people read your stories
- 2 write books and publish them to self publish-ers, as I have done.
- 3 Make sales in the morning, create sales in the afternoon, make sales in the evening

Also try to make sales on your spare day and when you sleep ...

Seriously, when it's night with us and you sleep, then it is day on the other side of the world ...

Hello

Hello

Opportunity ...

Hello

4. Do the exercise, answer 20 times the question,

How do I create 20 different ones incomes?

Do the exercise And after that ...

TAKE THE STEPS ...

Make it happen....

You've probably heard it before or read

I do not care because you are going to read it
again ...

“Invest in yourself! “

Ask yourself....

The year is almost over ...

How many books on sales do you have read this year?

How many books about sales do you already have firmly ordered for next year?

Think ahead..

Double the number of books that you order to invest in yourself

They can all be about selling
and communication

go ...

Get started !

Take the step!

If you don't read a book
a month or week about sales,
get the book and slap yourself with it

You also learn from pain ...

Step 5 or something

Sell 100% of your working time!

Do you work 8 hours a day, then only sell 8 hours a day,
nothing else

And forget about playing with your mobile phone
during breaks and working time,
work time is work time!

You also need to spend time
on administration or marketing,
then there will be

a % of that of time on top of your working time. Spend
100% of your workingtime selling

So selling 8 hours a day.,

and after that

you read it well and understand it well ???

but will you also do it ?

So sell 100% of your working time for 8 or 9 hours

a day,

then after that

you spend half an hour on your administration

or tax matters

or promotion

or studying your profession.

If you've come this far ...

Congratulations,

you really want to get better in selling, or sales as

we sometimes say... I appreciate that ,

please remember the 100% sales rule

Do you remember how that goes?

It concerns your sales, your business and your life and
changing the content of your wallet....!

Hell yes...

But first one more thing:

YOU MUST ABIDE THE 100% SALES RULE

!!!

Every day 6 or 7 days a week

Become an [www. Amazon.com](http://www.Amazon.com)

affiliate and put some of their links from good selling products on your web site.... Can yield you some extra money right?

After you have 100% of your working time spent on sales,
then study marketing for 1 hour per day....

Then you are working 9 hours a day

So what ?

“Time will pass anyway”....

But one thing is certain,
you don't have to wait for anymore money, because you
will earn a lot more.

After you have 100% of your working time spent on
selling, and then 1 hour of marketing, then spend 1 hour
learning copy writing ...

Then you're working 10 hours a day ...

Well and time will pass anyway

But one thing is certain:

you're sales and bank balance are doubling and then
again....

Lots of steps you've read now
which explain the enormous success of
a few and the failure of many ...

Because many,
or most,
are only willing to take one step.

“At the time of translation, friday 11 december 2020....

BONUS :

If you abide by this 100% sales rule, you are selling
8 hours a day and 40 hours a week.

Sales power move.

How many people and addresses do you visit a day
when you go out selling ?

80 or a 100 ?

(that is what they teach us at sales training)

but now, to double your sales in 1 month, you do :

Make it a habit to visit 200 people a day!

Yes, go selling door to door, to 200 people every day....

You will double your sales within a few days.

I am sorry,
this booklet is clearly not the best written...
But that is the great huge secret :
Make it a habit of selling door to door to 200
people everyday....
And you will double your sales and income
within 1 month !!
By the way

in april 2022

I sold 305 packages of greeting cards, which is 1525 euro
in revenue and I earned 175 euro with book-

sales.

Thats a total profit of 1700 euro.

I made my company viable and successfully

So now you can take this book serious and start
doing what it says.

Please be so kind to leave me a good review,
so that this booklet can help many more
door to door sales people...
Thank you

Hopefully you'll become a praising customer of mine.

A raving fan..

I wish for you a lot of happiness, health and piles of money.

More books by Jasmin Hajro :

[Build Your Fortune](#)

[Moneymaker](#)

[Recipe For Happiness](#)

[the Lifebuoy For Banks "Loyal Banking"](#)

[the Ultimate Winning Strategy, for entrepreneurs](#)

[\(which is for salespeople & businessowners too\)](#)

[Poems, jokes and book](#)

[Victory 1](#)

[Victory 2](#)

[Always employment & always money in your pocket, everyday.](#)

[Things You Don't Want To Know.](#)

[Challenges in having your own business, in real life.](#)

[how to Grow your money & Build a good retirement in 2 hours per](#)

[month, for moms, dads, career women and busy people .](#)

[Overcoming tough times.](#)

Secrets of writing and selling books.

Double your profits.

Double your profits, extended.

Triumph 1 (boxset).

Triumph 2 (boxset).

Victorious series (boxset).

Through the crisis

Victory 3

My story.

My little masterpiece

Victory 4

I don't feel like writing, says the author

Hackers are scouts

Being real and true: in times of fake and pretend

Lifechanging quotes

the Jasmin Hajro lifestory (which includes Victory 1,2,3,4).

Controversial

This is how you get rich: passively

This is the real secret to succes.

Please visit my author website at
www.jasminhajro6.webnode.nl

I give away 10 free books.

And you can find my services

and become an affiliate or writer of articles

and earn by working with me.

Be so kind to rate this great book on sales

from real life experience

with 5 stars

and a good review,

just say why others should read it.

Thank you.

I am selling door to door for more than 7 years now,
I started my 2nd company : Hajro in 2015
I sell packages of greetingcards, door to door
Every time I doubled the amount of people I sell to
I doubled my sales and income
You can do the same...
You can find my business at www.hajro.eu
You can find my books at www.jasminhajro.com
You can watch my videos at youtube.com